

Introduction of Hyundai PV business

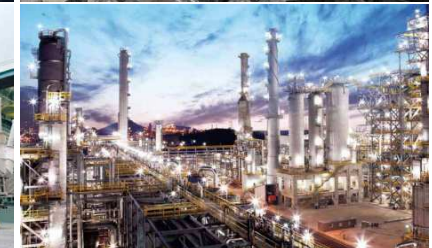


About Hyundai



- Established in 1972
- World No.1 Shipbuilder (Based on output)
World No.1 Marine Engine Maker
- Sales : 46 billion USD (2018Y)
- Fortune 500 Company
- Business Scope :

Shipbuilding, Offshore & Industrial Plant,
Motors, Engine & Machinery, Industrial Robot,
Construction Equipment, Electro Electric Systems,
Refining & Petrochemical,
Renewable Energy
(Hyundai Energy Solutions)

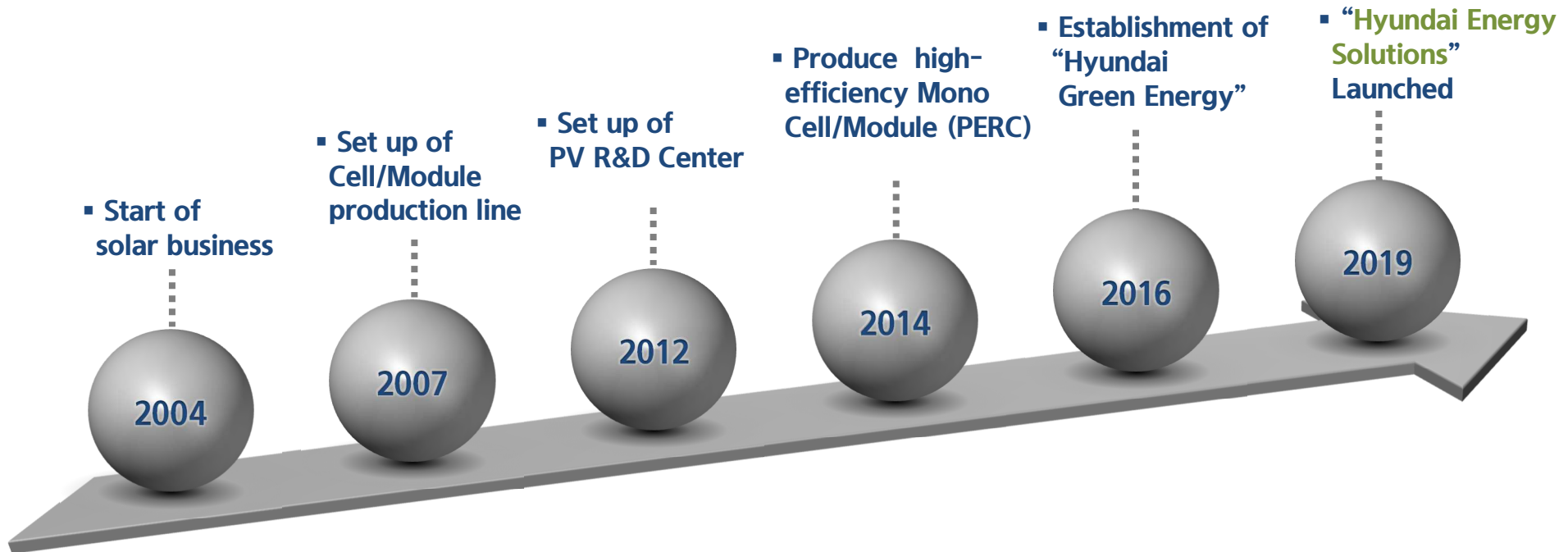


Hyundai PV History



PV (Solar) Business History

- 2004 : Start of solar business
- 2016 : Spin-off and establishment “Hyundai Green Energy”
- 2018 : Start of EPC business & merge of ESS/Inverter business
- 2019 : Changed the name to “**Hyundai Energy Solutions**”



Hyundai Bankability



- Bloomberg New Energy Finance (BNEF) qualified Hyundai as Tier 1 panel manufacturer in the world (Q1 2020).

Table 3: List of module makers meeting the tier 1 criteria, as of 1Q 2020

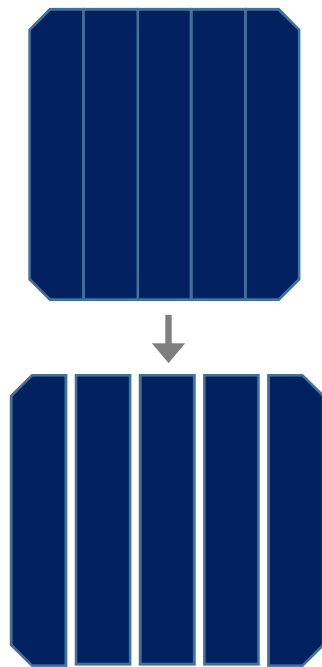
Firm/ brand	Annual module capacity, MW/year	Firm/ brand	Annual module capacity, MW/year
Jinko*	16,000	Waaree*	2,000
Longi*	15,000	REC Group*	1,800
JA Solar*	15,000	Neo Solar Power/ URE	1,800
Canadian Solar	13,000	HT-SAAE*	1,500
Risen Energy	11,100	Adani/Mundra*	1,500
Hanwha Q-Cells*	10,700	Vietnam Sunergy (VSUN Solar)*	1,500
Trina Solar*	8,000	Boviet*	1,000
GCL Systems*	7,200	Lightway	1,200
First Solar*	6,200	Vikram Solar*	1,200
Talesun	6,000	Jollywood	1,100
Seraphim*	5,000	Hengdian DMEGC	1,000
Wuxi Suntech*	4,500	Ulica Solar	800
Chint/Astronergy*	4,200	Hansol Technics	600
ZNShine*	3,500	Hyundai	600
Jinneng/ Jinery	2,700	S-Energy	530
BYD	2,400	Goldi Solar	500
SunPower/ Maxison*	2,400	Recom	500
LG Electronics*	2,000	Heliene*	390
Sumec/ Phono Solar	2,000	Sharp	210
		Total	156,630

Source: BloombergNEF Note: Methodology [here](#). Note: * denotes a company for which technical due diligence reports are available from PVEL. Contact Tara.Doyle@pvel.com for details. Amended to include * for VSUN on February 20, 2020.

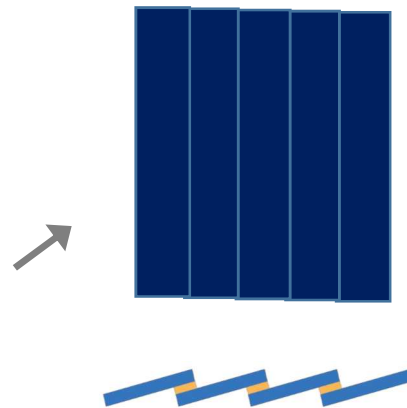
New PV module Technology



- **Shingled** technology is an innovation process of manufacturing for PV Modules.
 - 1) Utilizing more space in a PV module → **Higher module efficiency and power**
 - 2) Using ECA instead of soldering ribbon → **Higher reliability**
 - 3) Parallel & series connection → **Better shading performance**



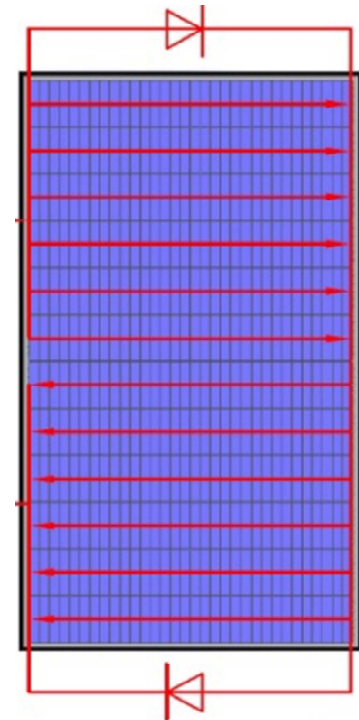
Laser Cutting



ECA Overlap



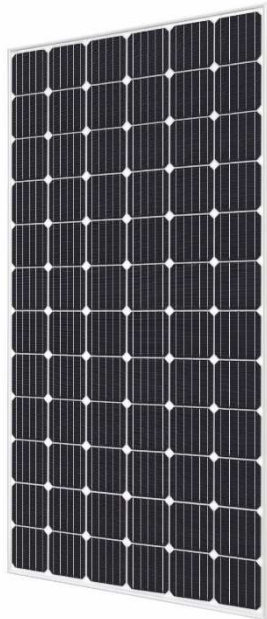
String assembly to **shingled** module



Hyundai Shingled PV Module



- Hyundai offers shingled module for more efficiency and higher reliability
- Hyundai provides **20 years product warranty** on the shingled module
(Europe distribution channel only)



Mono PERC module
(Module Efficiency: ~19.4%)

20 Years Product Warranty



Mono PERC shingled module
(Module Efficiency: ~20.2%)

Quality Assurance



Certificates

IEC 61215
IEC 61730 & CE



KS C 8561



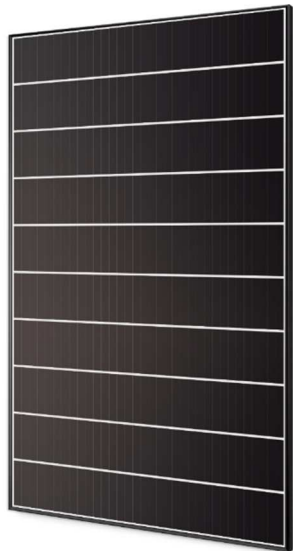
PID
IEC TS 62804-1



Ammonia Corrosion
IEC 62716



Dust and Sand
IEC 60068-2-68



UL 61730 / 61215

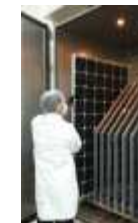


Salt Mist Corrosion
IEC 61701



Hyundai Test Standard

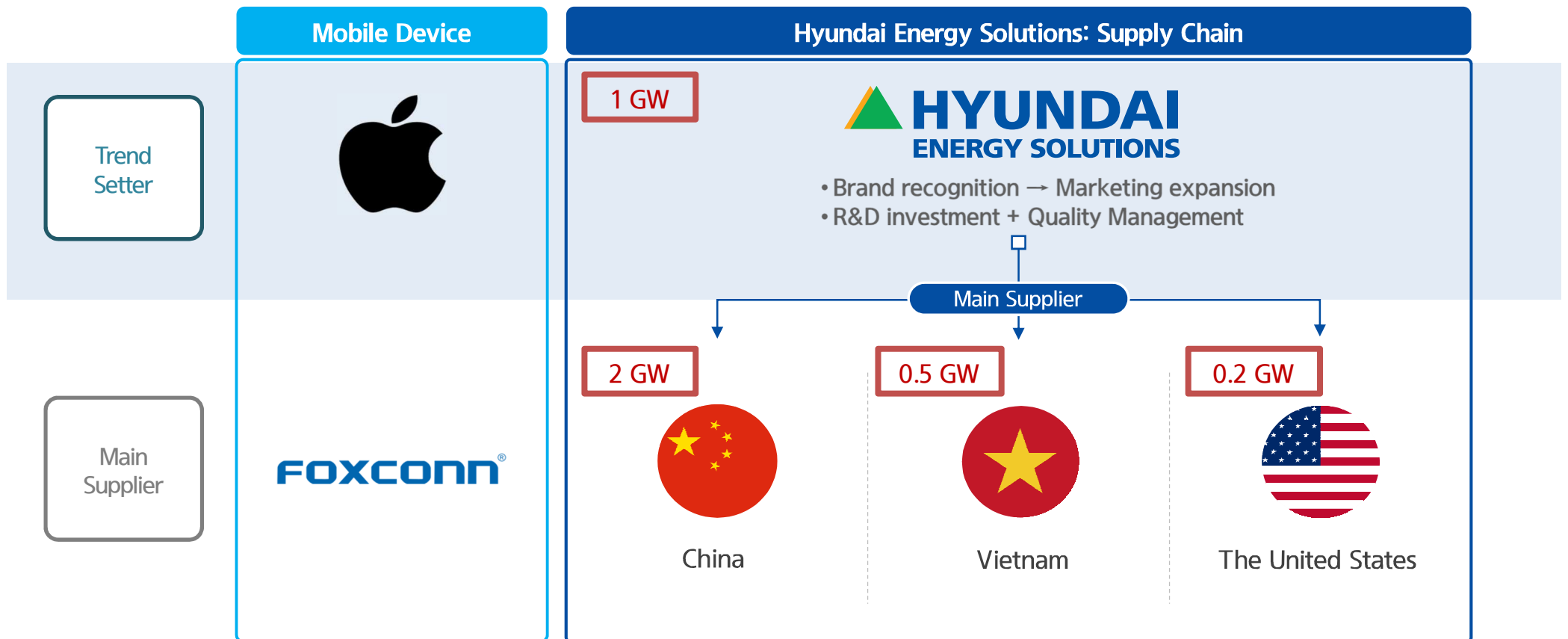
Item	IEC Standard	HES' Internal Standard
Damp Heat	85°C, 85%RH 1000hr	85°C, 85%RH 3000hr (x 3)
Thermal Cycling	-40°C~+85°C 200cycle	-40°C~+85°C, 600cycle (x 3)
UV Exposure	60kWh/m ²	90kWh/m² (x 1.5)
PID	85°C, 85%RH, 192hr, -1000V	85°C, 85%RH, 600hr (x 3), -1000V



[Hyundai test laboratory]

Production Capacity in 2020

- Hyundai has total production capacity of 3.7 GW worldwide
- Production sites are diversified to Korea, China, Vietnam and the U.S. to meet each demand



Product Road Map in 2020



- Hyundai keeps upgrading the module power and efficiency in 2020

Items		Product availability			
		Q1	Q2	Q3	Q4
Cell type	Mono PERC shingled	M2 (156.75 mm)			
			M3 (158.75 mm)		
				M6 (166 mm)	
Module Power (Wp)	60# All Black	340/345	350/355	385/390	385/390
	60# Black frame	345/350	355/360	390/395	395/400
	72# Silver frame	410/415	425/430	465/470	470/475

Cell type (size in mm)	Module size (L x W, mm)	
	72#	60#
M2 (156.75 mm)	1,942 x 1,069	1,622 x 1,068
M3 (158.75 mm)	1,969 x 1,084	1,646 x 1,084
M6 (166 mm)	2,056 x 1,153	1,719 x 1,153

Hyundai Project References



FLUOR 142MW



Maricopa, AZ, USA

BayWa r.e. renewable energy 32MW



Bordeaux, France

CONERGY 15MW



North Carolina, USA

CAJA MADRID "la Caixa" 8.5MW



Murcia, Spain

Sun Energy europe 7.7MW



Meldorf, Germany

Deutsche Bank 7MW



Albacete, Spain

IBERDROLA RBS 3.5MW



Caceres, Spain

KB 3.3MW



Jihomoravský, Czech