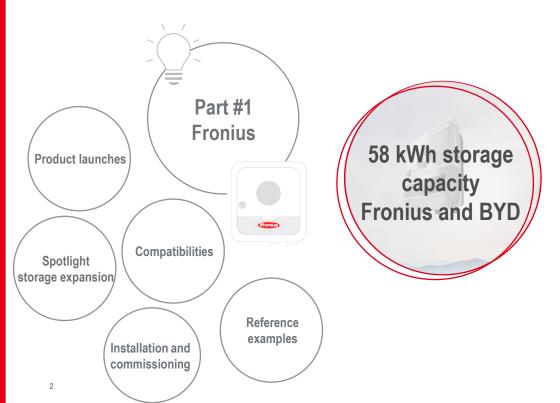


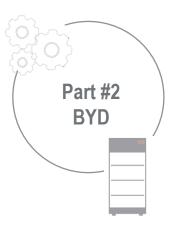
Fronius International GmbH Froniusplatz 1, 4600 Wels

58 KWH STORAGE WITH FRONIUS AND BYD THE SOLUTION FOR SMALL COMMERCIAL



AGENDA OF THE WEBINAR





/ Perfect Welding / Solar Energy / Perfect Charging

58 kWh storage with Fronius and BYD – the solution for small commercial

Fronius and BYD storage solutions





UNIQUELY VERSATILE



All GEN24 Plus devices

Available now!

Fronius

Symo GEN24 Plus

3-phase

Power classes: 3 - 10 kW

2 MPPT + 1 battery input







SINGLE-PHASE HYBRID-INVERTER

Power classes: 3 - 6 kW

2 MPPT Inputs: 22 A/ 12 A

1 battery input: 22 A







THREE-PHASE HYBRID INVERTER

Power classes: 3 / 4 / 5 kW

Power classes: 6 / 8 / 10 kW

2 MPPT: 12,5 A / 12,5 A

1 battery input: 12,5 A

2 MPPT: 25 A / 12,5 A

1 battery input: 22 A

PV Point

PV Point and full backup





RELIABILITY OVER YEARS



Fronius

SYMO HYBRID

3-phase

Power classes: 3 - 5 kW

1 MPPT + 1 battery input



1 MPPT / 1 battery input: 16 A

Up to 8 kW charging power

Full backup



BYD STORAGE COMBINATION MATRIX COMPATIBILITIES AND MAXIMUM CHARGING / DISCHARGING POWER

- / Easy calculation of charging / discharging power P = U * I
- / Module voltage HVS: 100 V / HVM: 50 V ; current e. g. Fronius Symo 6.0-10.0 GEN24 Plus: 22 A

| BYD BATTERY-BOX PREMIUM * | HVS 5.1 | HVS 7.7 | HVS 10.2 | HVM 11.0 | HVM 13.8 | HVM 16.6 | HVM 19.3 | HVM 22.1 |
|--------------------------------------|-------------|-------------|-------------|-------------|-----------|-------------|-------------|-------------|
| Usable capacity of the battery [kWh] | 5.12 | 7.68 | 10.24 | 11.04 | 13.8 | 16.56 | 19.32 | 22.08 |
| Nominal voltage of the battery [V] | 204.8 | 307.2 | 409.6 | 204.8 | 256 | 307.2 | 358.4 | 409.6 |
| Battery operating voltage [V] | 160 - 230.4 | 240 - 345.6 | 320 - 460.8 | 160 - 230.4 | 200 - 288 | 240 - 345.6 | 280 - 403.2 | 320 - 460.8 |
| | | | | | | | | |

| | SYMO GEN24 PLUS (3.0 - 5.0) | PRIMO GEN24 PLUS (3.0-6.0) AND SYMO GEN24 PLUS (6.0-10.0) |
|---|-----------------------------|---|
| Max. charge/discharge current Primo/Symo GEN24 Plus [A] | 12.5 | 22 |

^{*} Values according to BYD.



CHARGING & DISCHARGING POWER

UP TO 9 KW EVEN IN FULL BACKUP POWER MODE

| MAXIMUM CHARGING AND DISCHARGING POWER WITH GEN24 PLUS (KW) | HVS 5.1 | HVS 7.7 | HVS 10.2 | HVM 11.0 | HVM 13.8 | HVM 16.6 | HVM 19.3 | HVM 22.1 |
|--|---------|---------|----------|----------|----------|----------|----------|----------|
| Primo GEN24 3.0 Plus | 3.13 | 3.13 | - | 3.13 | 3.13 | 3.13 | 3.13 | - |
| Primo GEN24 3.6 Plus | 3.81 | 3.81 | - | 3.81 | 3.81 | 3.81 | 3.81 | - |
| Primo GEN24 4.0 Plus | 4.14 | 4.14 | - | 4.14 | 4.14 | 4.14 | 4.14 | - |
| Primo GEN24 4.6 Plus | 4.51 | 4.75 | - | 4.51 | 4.75 | 4.75 | 4.75 | - |
| Primo GEN24 5.0 Plus | 4.51 | 5.17 | - | 4.51 | 5.17 | 5.17 | 5.17 | - |
| Primo GEN24 6.0 Plus | 4.51 | 6.20 | - | 4.51 | 5.63 | 6.20 | 6.20 | - |
| Symo GEN24 3.0 Plus | 2.56 | 3.13 | 3.13 | 2.56 | 3.13 | 3.13 | 3.13 | 3.13 |
| Symo GEN24 4.0 Plus | 2.56 | 3.84 | 4.17 | 2.56 | 3.20 | 3.84 | 4.17 | 4.17 |
| Symo GEN24 5.0 Plus | 2.56 | 3.84 | 5.12 | 2.56 | 3.20 | 3.84 | 4.48 | 5.12 |
| Symo GEN24 6.0 Plus | 4.51 | 6.22 | 6.22 | 4.51 | 5.63 | 6.22 | 6.22 | 6.22 |
| Symo GEN24 8.0 Plus | 4.51 | 6.76 | 8.26 | 4.51 | 5.63 | 6.76 | 7.88 | 8.26 |
| Symo GEN24 10.0 Plus | 4.51 | 6.76 | 9.01 | 4.51 | 5.63 | 6.76 | 7.88 | 9.01 |





FRONIUS GEN24 PLUS AND SYMO HYBRID



BYD: PARALLEL OPERATION

STORAGE CASCADING

Parallel operation of up to 3 storage units

High capacities up to 57.96 kWh*

Realisation of small commercial systems

Full backup power capability







BYD: PARALLEL OPERATION

Fronius software updates

Available since January 2021

STORAGE CASCASING

Fronius Symo GEN24 Plus - SW: V1.10.5-0

Fronius Symo Hybrid – SW: V1.16.7-1

| | BYD BATTERY-BOX PREMIUM | | | | | | | | | | |
|------------------|-------------------------|---------------|---------------|---------------|---------------|---------------|---------------|----------|----------|--|--|
| | 2x / 3x | 2x/3x | | | | | | | | | |
| | HVS 5.1 | HVS 7.7 | HVS 10.2 | HVM 11.0 | HVM 13.8 | HVM 16.6 | HVM 19.3 | HVM 22.1 | HVM 22.1 | | |
| Capacity [kWh] | 10.24 / 15.36 | 15.36 / 23.04 | 20.48 / 30.72 | 22.08 / 33.12 | 27.60 / 41.40 | 33.12 / 49.68 | 38.64 / 57.96 | 44.16 | 66.24 | | |
| Symo GEN24 Plus | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | - | | |
| Primo GEN24 Plus | ✓ | ✓ | - | ✓ | ✓ | ✓ | ✓ | - | - | | |

| | BYD BATTERY-BOX PREMIUM HVM | | | | | | | | |
|----------------|-----------------------------|----------------|----------------|---------------|---------------|-------|-------|--|--|
| | 2x / 3x HVM 8.3 | 2x HVM 22.1 | 3x HVM 22.1 | | | | | | |
| Capacity [kWh] | 16.56 / 24.84 | 22.08 / 33.12 | 27.60 / 41.40 | 33.12 / 49.68 | 38.64 / 57.96 | 44.16 | 66.24 | | |
| Symo Hybrid | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | - | | |





FRONIUS GEN24 PLUS AND SYMO HYBRID



MAXIMUM BACKUP POWER: FULL BACKUP 1







3-PHASE² BACKUP POWER

Overall supply.

Of entire household

Maximum supply.

Automatic switch-over < 60 sec.

Electric loads.

Single-phase and three-phase

Maximum energy consumption.

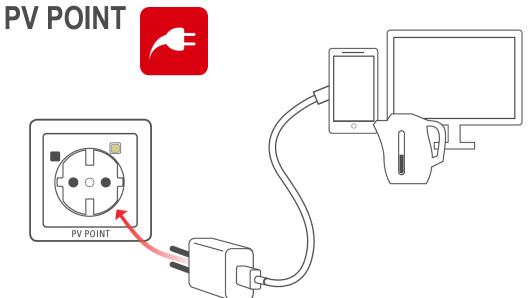
Parallel supplying of loads / charging of the battery

- I) The full backup option can be implemented with the Primo GEN24 Plus 3-6 kW and the Symo GEN24 Plus 6-10 kW
- Three-phase backup power can be realised with Symo GEN24 Plus 6-10 kW





BASIC GRID BACKUP:



PV POINT ON BOARD

Backup connection.

Only supplied in case of grid outage

Automatic re-connection.

In case of power outage

Electric loads.

Up to 3 kW, single-phase

Easy installation.

No additional installation necessary



FRONIUS SMART METER ESSENTIAL FOR EVERY PV STORAGE SYSTEM!

- / Fronius Smart Meter and Fronius Smart Meter TS
 - / 63A-1; 63A-3; 50 kA-3
 - / TS 100A-1; TS 65A-3; TS 5kA-3
- / Basis for complete monitoring in Fronius Solar.web
 - / Analysis and visualization of consumption data
- / Bidirectional energy meter
 - / Differentiation between mains supply and feed-in







/ Perfect Welding / Solar Energy / Perfect Charging

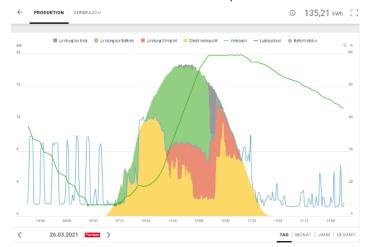
58 kWh storage with Fronius and BYD – the solution for small commcercial

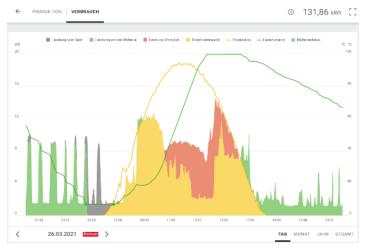
Use Cases



REFERENCE EXAMPLE TRADING COMPANY

- / **39,7 kWp PV system.** Symo GEN24 10.0 Plus + Symo 20.0 + Symo 10.0
- / 44,16 kWh storage. 2x BYD Premium HVM 22.1
- / Heat pump, hot water preparation with Ohmpilot (9 kW heating rod), EV charger
- / Even in the spring time, the electricity demand can be almost completely supplied from the storage system at night. Grid feed-in is minimized as far as possible.



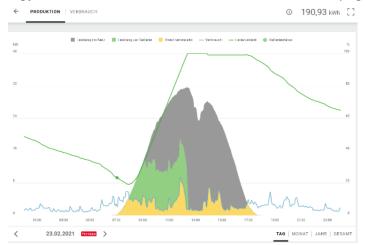


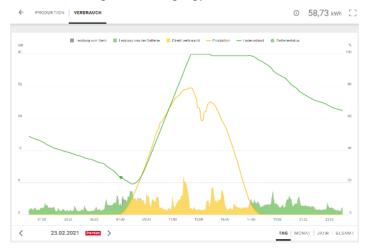




REFERENCE EXAMPLE AGRICULTURE

- / 49 kWp PV system. Symo GEN24 10.0 Plus + Symo 20.0 + Symo 10.0
- / 44,16 kWh storage. 2x BYD Premium HVM 22.1
- / Automatic feeding system, ventilation in the shed, milk cooling system
- / Even in the winter months, the complete electricity demand is covered by the storage from the own PV system. Stored energy could still be used for additional consumers (e.g. hot water heating, EV charging).









REFERENCE EXAMPLE AGRICULTURE (II)

- / 15 kWp PV system. Symo GEN24 10.0 Plus
- / **57,96 kWh storage.** 3x BYD Premium HVM 19.3
- / The very high consumption in the early morning hours and in the evening can be covered from the battery. The large load peaks of up to 15 kW are supplied as far as possible by the storage unit and the power from the grid is significantly reduced.









FRONIUS WATTPILOT COMBINATION WITH INTELLIGENT CHARGING SOLUTION

CHARGING POWER

/ 11 kW or 22 kW

A HOST OF FEATURES AND FUNCTIONS

- / Compatible with variable electricity tariffs
- / PV surplus charge
- / Intelligent charging modes
- / RFID authentication

STANDALONE APP

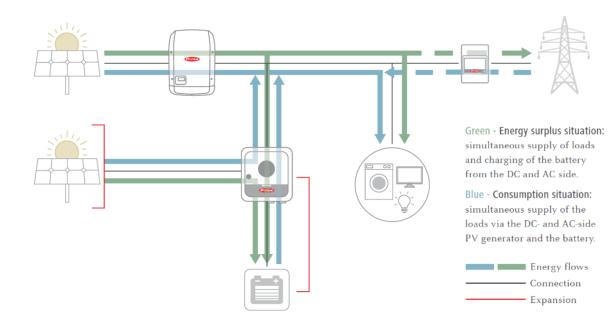
/ Commissioning, operation and visualisation





INTEGRATION IN EXISTING SYSTEMS

- / 1 Fronius **hybrid inverter**
- / 1 or more PV inverter(s)
- PV generator only connected to PV inverter or also to hybrid inverter
- / 1-3 storage units BYD Battery-Box Premium HVS/HVM
- / 1-3 Fronius Smart Meter*



^{*)} Depending on inverter power, feed-in limit and/or display in Solar.web.



ALTERNATIVE TO DIESEL GENSET

- / Larger storage capacities higher efficiencies
- / 100% capable of full backup mode in combination with Fronius Primo GEN24 Plus / Symo GEN24 6.0-10.0 Plus and Symo Hybrid
- / Independence from fossil fuels
 - / No running costs
- / No tank management (circulation) and test runs necessary
 - / Official requirements storage problems
- / Simple integration into the in-house grid
- / No noisy operation and exhaust fumes



/ Perfect Welding / Solar Energy / Perfect Charging

58 kWh storage with Fronius and BYD – the solution for small commercial

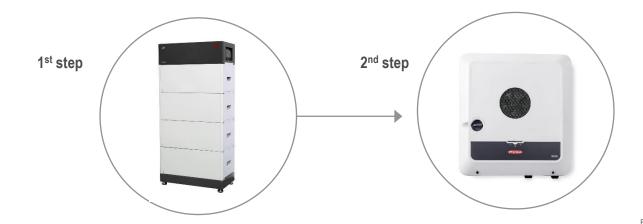
Installation and commissioning



SWITCH ON IN A BATTERY SYSTEM

- / Connection of GEN24 Plus and BYD battery
- / Mind the sequence when switching on!
 - / 1. Switch on battery
 - / 2. Switch on inverter (DC disconnector)

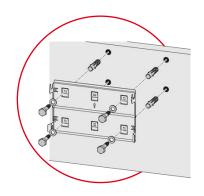








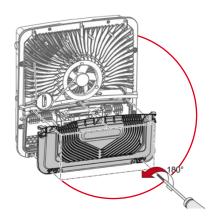
EASY & FAST INSTALLATION



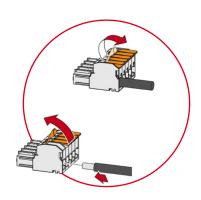
Lightweight wall bracket



Easy mounting concept
- SnaplN -



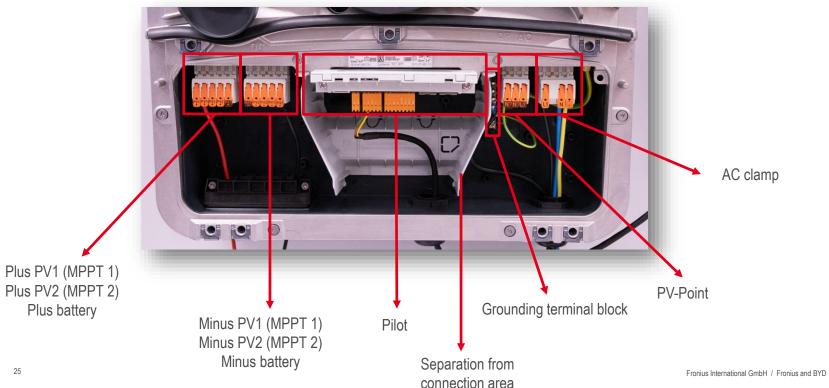
Fastest access 180° locking screws



No tool, no torque Spring connection



CABLE CONNECTIONS FRONIUS PRIMO GEN24 PLUS

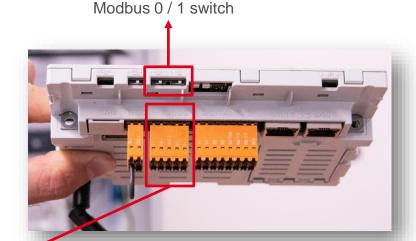




COMMUNICATION GEN24 PLUS AND BYD

MODBUS RTU / RS485

- / Oranger plug on the pilot
- / 2 Modbus RTU (RS 485) interfaces
- / Modbus 0, Modbus 1, 12 V and GND (ground)
- / Communication to BYD Battery-Box
- / No additional hardware for parallel operation
- / Ground the shield
- / Modbus 0 switch
 - / Position 0: termination resistance off
 - / Position 1: termination resistance on
- / Modbus 1 switch
 - / Position 0: termination resistance off
 - / Position 1: termination resistance on



| | | | F | | | 1 |
|-----|-----|--------|---|-----|-----|---|
| V+ | M0+ | SHIELD | ı | M1+ | V+ | |
| GND | M0- | SHIELD | | M1- | GND | Ī |
| | | J | | | | J |

| +12V | RS 485 (0) D+ | SHIELD | RS 485 (1) D+ | +12V |
|------|------------------|--------|------------------|------|
| GND | RS 485 (0) D- | SHIELD | RS 485 (1) D- | GND |

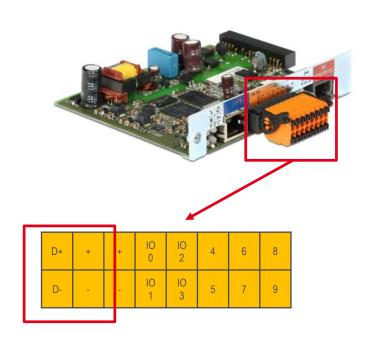


COMMUNICATION SYMO HYBRID AND BYD

MODBUS RTU / RS485

- / Orange plug on datamanager 2.0
- / 1 Modbus RTU (RS 485) interface
- / Modbus, 12 V and GND (ground)
- / Communication to BYD Battery-Box
- / 120 ohm termination resistance (white switch)
- / Ground the shield







FRONIUS SOLAR.START

3 easy steps

Better usability

commissioning

Automatic WIFI connection

Fast

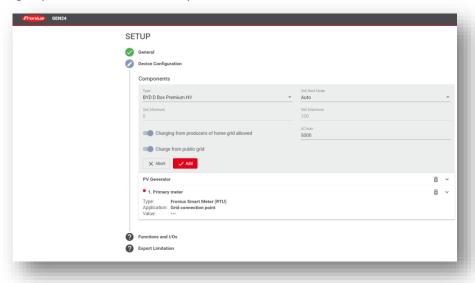
PRIMO GEN24 **FRONIUS** NETWORK **GEN24 PLUS** PRODUCT **EASIEST COMMISSIONING ON THE MARKET** *** Load



HOW TO ACTIVATE THE BATTERY?

FRONIUS GEN24 PLUS

- / Via product wizard during initial commissioning (technician account access)
- / Anytime at later stage (web user interface)

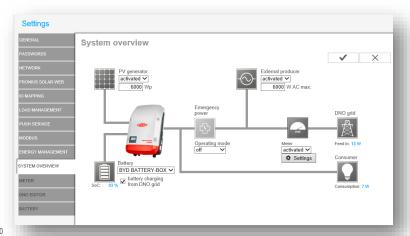


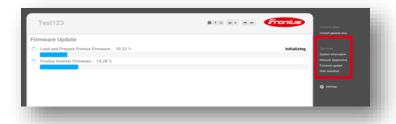


HOW TO ACTIVATE THE BATTERY?

FRONIUS SYMO HYBRID

- / Software update (available since August 2020)
- / Via **technician wizard** during initial commissioning (service account access)
- / Anytime at a later stage (web user interface)

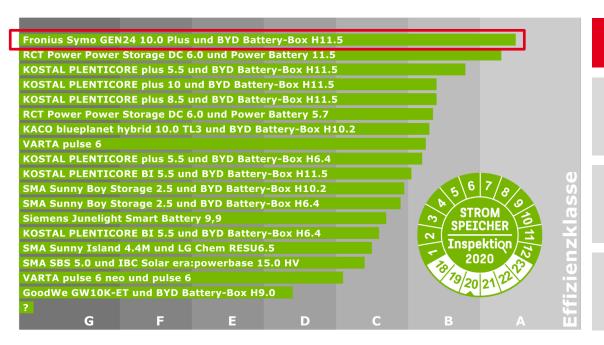








MAXIMUM SYSTEM EFFICIENCY WITH BYD



ENERGY STORAGE INSPECTION 2020

1st place at the energy storage inspection of HTW Berlin

94% system efficiency with BYD – best result of all time

Maximum yields
Highest self-consumption rates
Fastest profitability

/ Perfect Welding / Solar Energy / Perfect Charging



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